



Goal Setting for Life!

Goal Setting involves these 3 areas

1. Personal
2. Business
3. Mental - Spiritual



3 Legged Stool Theory

Your life must have balance to be a whole and successful person.

- Give the best to your family first
 - Give the best to your work environment
 - Give the best to yourself
-
- Everything else will fall into place

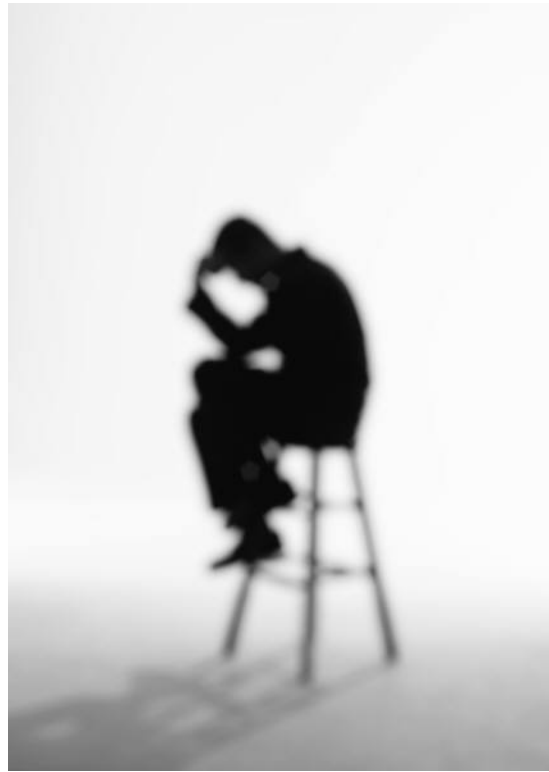


Goals are simply a dream with a deadline!



- Goals must be personal
- Goals must be realistic but don't be afraid to dream **big**
- Goals must be written and executed to your top of mind thinking everyday
- Goals must be implemented
- Goals must be measurable
- Goals must be regularly evaluated

What are the road blocks to achieving your goals?



Help Prospects With Their Dreams!



- Everyday when people walk into our offices they are in the midst of change.
- They have as a goal to purchase or sell a house, rent an office building, lease a property, sell a ranch, find investment property
- Remember, you are part of their dream...

Agents Are Dream Makers

